April 29, 2019

National Association of Forensic Economics
Board of Directors
P.O. Box 394
Mount Union, PA 17066

Attn: President Kevin E. Cahill, Executive Director Marc A. Weinstein, Vice President Christopher Young, Vice President Michele Angerstein-Gaines, Vice President William H. Rogers, Vice President Christina P. Tapia, Vice President Jerome S. Paige, Vice President David Tucek

Re: Use of Damages Tables that Discriminate Against Women and People of Color

The signatories to this letter are deeply concerned about the unfair consideration of race, ethnicity, and gender by forensic economists in future earnings modeling. The use of statistics based on race and gender can produce substantially smaller damages awards for plaintiffs who are women and people of color. We respectfully submit this letter to urge the National Association of Forensic Economics (“NAFE”) to take an official position against the use of race- or gender-based statistics that result in awards below what a similarly situated white man would receive. We urge NAFE to reject the egregiously flawed premise that the lives of people of color and women are worth less than those of white men. While forensic economists may not intend to use race- or gender-based statistics to perpetuate overt bias, the use of these statistics reinforces structural inequalities and perpetuates discrimination. It is imperative for the Association to firmly oppose the perpetuation of these inequalities and discrimination, and to ensure that its members do not devalue the lives of women and people of color simply due to their gender and/or race.

In wrongful death and disability cases (among many others), parties often rely on forensic economists to determine damages by modeling a victim’s expected life earnings. In these cases, forensic economists frequently and explicitly consider the race and gender of the victim when creating the models. The models’ use of historical data often results in lifetime earnings projections for women and people of color that are significantly lower than those for white men, largely due to pervasive race- and gender-discrimination in housing, employment, healthcare, and myriad other factors. As a direct result of this type of modeling, people of color and women receive smaller damages awards and settlements solely because of their race and/or gender. Perversely, this problem is exacerbated when the person injured or killed is a child. When adult workers are killed or injured, courts can incorporate facts about those individuals’ work and education history in calculating awards. But because children have not yet entered the workplace, courts tend to rely heavily on economists’ projections of future earnings, and those projections are necessarily more heavily focused on demographic features than on non-existent earnings history. As a consequence, damages are smaller for girls and children of color, as compared to white boys.

The practice of considering race and gender when modeling future earnings is contrary to the tenets of equality that are embedded in our Constitution. As the Supreme Court noted, “[a]t the heart of the Constitution’s guarantee of equal protection lies the simple command that the
Government must treat citizens as individuals, not as simply components of a racial, religious, sexual or national class.” Miller v. Johnson, 515 U.S. 900, 911 (1995). Relying on expert opinions that use race or gender to calculate lower damages amounts violates this guarantee because those opinions treat plaintiffs as simply members of a racial or gender class, rather than as individuals. Many older court cases,1 and indeed, every court to consider this issue over the past two decades, has denounced the practice.2 Moreover, public opinion is squarely against this practice: a 2016 Washington Post article criticized the improper use of race and gender in forensic damage calculations,3 and the 9/11 Victim Compensation Fund drew public outcry when it initially proposed to consider gender in calculating awards.4 More recently, in 2018, the Lawyers’ Committee for Civil Rights Under Law published a comprehensive report shedding light on this discriminatory practice.5

Despite these court rulings and this public sentiment, the discriminatory practice of considering race and gender in future earnings calculations remains prevalent. According to NAFE’s 2009 triennial Survey of Forensic Economists in the Journal of Forensic Economics, 44% of responding economists used race and 90% used gender when calculating lost wages for purposes of litigation.6 In NAFE’s 2014 journal, Drs. Krueger and Slesnick wrote a paper showing that the estimated total working years for the lifetimes of both men and women are nearly equal when accounting for non-market work, thus proving the inaccuracy—as well as the

---

unfairness—of gender-based tables for damages.\textsuperscript{7} The legal community has similarly criticized the practice for years.\textsuperscript{8}

To be clear, the fact that white men have historically earned more than women or people of color is traceable to a history of discrimination, not to intrinsic characteristics. We have a collective responsibility to reduce these disparities to create a more fair and equal society for everyone. However, using race- and gender-based statistics to calculate damages works against these goals. By using historical data that reflect the harm to women and people of color in past years, economists perpetuate existing inequities and hinder progress towards a more just future.

Due to the inherent injustice of diminishing the lives of female victims and victims of color, we call upon the NAFE to take the following immediate steps to help eradicate the unconstitutional and unjust practice of using gender and race to calculate lower future earnings:

\textit{First}, NAFE should make a public statement, distributed to its members, condemning the use of race- and gender-based tables to calculate lower expected life earnings for women and people of color, as compared to white men.

\textit{Second}, NAFE should amend its eight principles of ethics,\textsuperscript{9} which currently include Engagement, Compensation, Diligence, Disclosure, Consistency, Knowledge, Discourse, and Responsibility, to add Equality as a ninth principle. This would ensure greater equality in the justice system and promote the advancement of forensic economics. Specifically, we ask NAFE to add the following rule:

\textbf{9. Equality}

To ensure the profession does not perpetuate the effect of historical biases and inequities, practitioners of forensic economics should refrain from using tables or adjustments that are based on race, religion, color, national origin, gender, sex, or sexual orientation in a manner that would compensate some people less than it would compensate others with different demographic characteristics when presenting an expert opinion for the purposes of apportioning compensation.

Thank you for your consideration of our request on this important issue. If you have any questions or require further information, please contact info@justicecatalyst.org.


Respectfully yours,

AMERICAN CIVIL LIBERTIES UNION
AMERICAN ASSOCIATION FOR JUSTICE
CENTER FOR JUSTICE & DEMOCRACY AT NEW YORK LAW SCHOOL
DEMOS
IMPACT FUND
JUSTICE CATALYST LAW
LAWYERS’ COMMITTEE FOR CIVIL RIGHTS UNDER LAW
NAACP LEGAL DEFENSE AND EDUCATION FUND

NATIONAL CONSUMER LAW CENTER (on behalf of our low-income clients)
NATIONAL EMPLOYMENT LAWYERS ASSOCIATION
NATIONAL WOMEN’S LAW CENTER
PUBLIC CITIZEN
PUBLIC JUSTICE
SYSTEMIC JUSTICE PROJECT AT HARVARD LAW SCHOOL
PEOPLE’S LAW PROJECT
THE WASHINGTON LAWYERS’ COMMITTEE